**Vendor Authorization Letter**

To: Valued Alcohol Distributors

Re: Walk On’s Restaurants Ordering and Invoice Payment Program

Effective: April 1, 2024

Walk On’s Restaurants is pleased to announce a partnership with BeerBoard (US Beverage Net) to enable SmartOrders, an automated ordering and replenishment platform for our restaurants.

The primary objective of this initiative is to optimize and innovate our bar management systems by using data and technology to simplify our operations and capture valuable purchase and invoice-level data insights that can make our operations more profitable.

These cooperative efforts will result in increased ordering accuracy, including minimums, improved sales volumes, profitability and reduced off-day deliveries. Ultimately, this initiative will enable our managers to spend more time focusing on delivering exceptional guest experiences.

All beer, wine and spirits vendors and their respective portfolios (including N/As) sold at each location are included.

To enable this effort, we are requesting that receive orders via EDI, email, APIs or other digital mechanisms. We are also requesting that you share relevant pricing information and purchase history with BeerBoard. We will work with you to further define these electronic mechanisms during the vendor onboarding process. Existing order/delivery schedules will not be impacted.

Please consider this letter authorization from Walk On’s permitting BeerBoard to review pre-launch data requirements and help you prep for the upcoming transition to Beerboard’s SmartOrders platform.

If you have any questions, please contact Spencer or me at:

Zack Compton: [zcompton@walkons.com](mailto:zcompton@walkons.com)  
 Spencer Smith: [ssmith@walkons.com](mailto:ssmith@walkons.com)

We appreciate your support with this initiative. Additionally, we hope these advancements will benefits your business as well.

Sincerely,

Name \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

Title \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

Date \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_